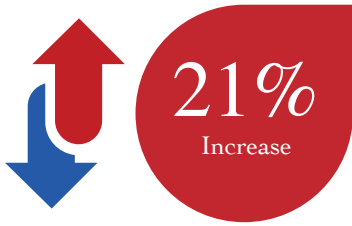


2015 Annual Report

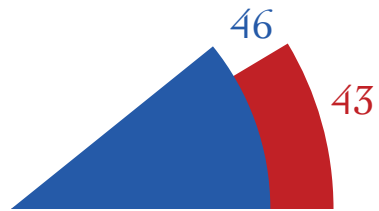
Another Record Year for RPAC Fundraising

\$140,966 Raised for RPAC



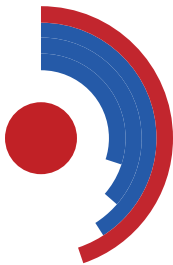
The association raised \$140,966 for RPAC, \$25,016 more than 2014.

46 Major Investors



46 association major investors committed to investing \$58,328 in RPAC, most Major Investors in the state of Missouri.

Over 27% RPAC Participation



More than 1,800 association members invested in the REALTORS® Political Action Committee in 2015.

2 President's Circle Investors



President's Circle is an influential group of REALTORS® who contribute directly to REALTOR®-friendly candidates at the federal level.

A Message from Martina Johnson,
Government Affairs Director



RPAC, the REALTORS® Political Action Committee, advocates for legislation that promotes home ownership and protects your business. Any time legislation is proposed that will have an impact on the real estate industry; the REALTOR® Party and RPAC are there to speak for you, the REALTOR®. Voicing your concerns over proposed legislation and navigating the world of politics is tricky and would be difficult to accomplish on your own; however, when REALTORS® unite under RPAC, your voices become heard in the halls of municipal and local government.

This year was record-breaking for RPAC, raising \$25,016 more than our 2014 fundraising total. We couldn't have accomplished this incredible feat without your contributions as an RPAC investor. Thank you for your continued support of the association's advocacy efforts. It's because of passionate, dedicated REALTORS® like you that the St. Louis Association of REALTORS® Government Affairs team works relentlessly to protect REALTORS® and homeowners. Take a look at our legislative victories on the next few pages to see all that we've accomplished in 2015 on your behalf.



Legislative Victories & Current Issues

St. Louis City License Collector Bill

In June 2015, the St. Louis City License Collector introduced a bill that would have made the process of obtaining or renewing a business license more difficult for city-based REALTORS® and business owners.

The St. Louis Association of REALTORS® partnered with like-minded stakeholders and testified against the bill at the Ways and Means Committee hearing. After hearing testimony from St. Louis Association of REALTORS® members and other interest groups, the License Collector pulled the bill from the agenda.

Commercial Parking Garage Tax Bill

In May 2015, a bill was introduced in St. Louis City to increase taxes on gross receipts from 5% to 10% on privately owned parking garages. Due to political pressure from the St. Louis Association of REALTORS®, the bill failed to get approval from the Public Safety committee, and was put on hold indefinitely.

Prop R Passes in Mehlville School District

The St. Louis Association of REALTORS® Board of Directors approved an Issues Mobilization request to financially support Mehlville-Oakville United Committee, a group championing a 49-cent tax increase to benefit the Mehlville School District. While property tax increases are not something the association typically endorses, they viewed Prop R as a support mechanism to raising property values in the Mehlville School District. Property taxes had not been raised in this area since 2000, and even with the increase, Mehlville still has the second lowest tax rate of the 22 school districts in St. Louis County.

Thanks to the support of the St. Louis Association of REALTORS®, the ballot issue passed on November 3, with 73% of the vote!

Legislative Victories & Current Issues

Election of Mark Stallmann to Ballwin Board of Aldermen

Past President of the St. Louis Association of REALTORS® and current CEO of the St. Charles County Association of REALTORS®, Mark Stallmann, won an Aldermanic election in the City of Ballwin. His campaign was significantly backed by the association through an NAR campaign expenditure. Congratulations, Alderman Stallmann!

Association Hosts Candidate Training Academy

On October 15th, the St. Louis Association of REALTORS® hosted its first ever Candidate Training Academy. A selected group of 15 members came to learn if they had what it takes to successfully run for public office. The program featured two NAR campaign consultants and was funded through a NAR grant.

REALTORS® Fundraise Festively at RPACtoberfest

To wrap up the 2015 RPAC fundraising year, the St. Louis Association of REALTORS® Government Affairs team orchestrated its first ever RPACtoberfest event. Members joined an autumn-filled private reception at Schlafly Bottleworks in Maplewood to enjoy a great networking experience complete with delicious snacks, a private bar and a small, premium silent auction. RPACtoberfest was such a great success that the event will become an annual tradition!

Association Files Suit Over Rental Licensing Ordinance

Despite recently defeating a similar ordinance in 2014, a bill passed in unincorporated St. Louis County requiring all rental property owners to license their property in order to lease it. The St. Louis Association of REALTORS® Government Affairs team was persistent in the opposition of this ordinance and created a landlord-tenant coalition to publicly oppose the bill. St. Louis County Council passed the ordinance into law on October 20, 2015 in a 4-3 vote. Leadership quickly sprang into action, filing a lawsuit against the ordinance and successfully obtaining a temporary restraining order to prevent the law from going into effect at the end of the year.

Get to Know Our REALTOR® Champions



Michele Kratky — Missouri House of Representatives, District 82

Elected: 2008

Company: Former Vice President of Government Affairs at St. Louis AOR



Mark Harder — St. Louis County Council, District 7

Elected: 2014

Company: Berkshire Hathaway Alliance



Karen Vennard — Lake St. Louis Board of Aldermen, Ward 2

Elected: 2010

Company: Keller Williams Realty West



Terry Gannon — Normandy City Council, Ward 3

Elected: 2013

Company: RE/MAX Results



Mike Travaglini — President, Shrewsbury Board of Aldermen, Ward 3

Elected: 2001

President of BOA: 2013

Company: Coldwell Banker Gundaker



Mark Stallmann — Ballwin Alderman, Ward 2

Elected: 2015

Company: CEO, St. Charles County Association of REALTORS®

2015 RPAC Investors

REALTORS® ARE IN POLITICS BECAUSE POLITICIANS
ARE IN REAL ESTATE

Golden R Investors (\$5,000+)

Shelly Clark
Edwina Conley*

Crystal R Investors (\$2,500 - \$4,999)

Deborah Ahrens
Bob Borgmann**
Jillian Butler

Kim Cameron
Jenifer Garcia
Janet Judd

Marc Levinson*
Barry Upchurch

Sterling R Investors (\$1,000,- \$2,499)

Randy Alaniz
Bruce Aydt
Carole Baras**
Bob Bax
Beth Braznell
Rick Capelli
Letty DeMay
Jim Dohr
Eric Friedman
Terry Gannon
Kevin Goffstein
John Gormley
Sandy Hancock

Dan Hancock
Sherry Hatton
Sandra Hea
Nate Johnson
Adam Kruse
Andrea Lawrence
Pat Malloy
Carolyn Mantia
Mary McBride
Carole McCabe
Sue Middendorf
Shirley Proemsey
Jan Thomas

Sue Torbeck
David Townsend
Mike Travaglini
Glenn Vatterott
Karen Vennard
Buddy Wood
Sean Zalmanoff
Investors Title
St. Louis Association of
REALTORS®
SLAR Commercial Board

RPAC MO 500 Investors (\$500 - \$999)

Jeff Bosch
Christopher Giles
Fred Kratky

Suzi Mattus
Rebecca Meier
Evren Senol

Christopher Thiemet
John Powel Walsh

* Denotes President's Circle

** Denotes Hall of Fame

RPAC MO 250 Investors (\$250 - \$499)

Maryann Vitale Alles
 Klaus Bank
 Sallie Burke
 Ben Cahill
 Anna Carr
 Linda Carter
 Andrew Dielmann
 Anne Dunajcik
 LaWanda Elgin
 Teresa Fuqua

Nicole Graham
 Rose Hefele
 Janet Horlacher
 Sharon Hutson
 Martina Johnson
 Colleen Lawler
 Joan Lenz
 Key Nuernberger
 Ellen O'Brien
 Laura Schuppe

Ida Sekenova
 Alex Seligsohn
 Michele Sloan-Mulford
 Beverly Taki
 Marcia Thudium
 Diane Upchurch
 Jeffery Warner
 Judy Wideman
 John F. Williams

RPAC MO \$100 Investors

Greg Abel
 Leonard Adewunmi
 Asad Alqam
 Karen Anderson
 Thomas Atkins
 Collin Baker
 Dennis Beldner
 Sarah Bernard
 Katherine Berry
 John Besmer
 Robert Biggs
 Toni Bilicki
 Irving Blue
 Marcie Bollegar
 Robert Bosworth
 Allen Brake
 Andrew Bram
 James Brewer
 David Brosseau
 Judy Brown-Rowden
 Logan Bullard
 Robert Camenzind
 Cindy Cannon
 Joe Carpenter
 Larry Cherry
 Craig Cholet
 Connie Cole
 Lizabeth Coleman
 Sharon Colona
 Janet Cronin
 Joe Crutchfield
 Lisa Curran
 William Dean
 Jaymes Dearing
 Gregory Devereux
 Kelly Diehl
 Robert Dierker
 Cort Dietz
 Edwards Dinan
 Ted Disabato
 Doug Dolan

James Donze
 Teresa Dorshorst
 Jennie Dressler
 Michele Duffe
 Karen Dunn
 Brad Elsner
 Nina Gilpin Ellinwood
 Andrea Endicott
 Mary Evans-Calhoun
 Wayne Failoni
 Kyle Fernandez
 James Ferrick
 Tanya Fipps
 Nicole French
 Gretchen Freund
 Timothy Friener
 Anna Garcia
 Mary Gettinger
 Mike Gibson
 John Greffet
 Glenn Guenther
 Scott Haggerty
 Patrick Haggerty
 Lisa Haug
 Barbara Heise
 Debby Hesker
 Karen Hoemeke
 Bill HOLLOWAY
 Bob Holtz
 Christopher Hulse
 Tim Hunt
 James Hurley
 Angela Ignatowski
 John Jackson
 Becky Jecha
 Adam Jokisch
 Gary Kaplan
 Ruthann Karr
 Tom Kennedy
 Sandra Kitson
 Jason Kniffen

Judy Korn
 Daniel Kubiak
 Mark Palmero L'Boe
 Sally Leiner
 James Lich
 Elizabeth Liese
 Dennis Lineberger
 Germaine Lorbert
 Chai-Pei Lu
 James Manning
 Susan Mason
 Chris Mastis
 Jason McAfoos
 Carolyn McAvoy
 Mike McAvoy
 Vivian McBride
 Colin Meadows
 Jamie Mehrhoff
 Eric Middendorf
 Bruce Mills
 Dennis Moellenhoff
 David Molner
 Edna Montgomery
 Spencer
 Catie Mooney
 Carole Mulina
 Daniel Murphy
 David Nguyen
 Jeffery Noyes
 Ken Nuernberger
 Rhonda Overberg
 Michael Palmer
 Eugenia Pappas
 Kathleen Pecher
 Audrey Peterson
 Patrick Peterson
 R. Connie Petty
 Sandra Politte
 Doug Pratt
 Richard Raleigh
 Lydia Rasis

Timothy Reeves
 Elizabeth Robb
 Sabrina Robb
 Henry Robinson
 Otha Robinson
 Donald Rosenfeld
 Carolyn Samra
 Karen Schindler
 Fred Schmidt
 Mark Schnuck
 Mary Schwarz
 Barbara Seerey
 Sallie Serkes
 Catherine Shaw-Connelly
 Michelle Shen
 Elizabeth Smith
 Edythe Smith
 Susan Stasiak
 Leon Steinbach
 William "Rocky" Stenger
 Michelle Syberg
 Sarah Tadlock
 Spencer Talbott
 Kevin Tipton
 Dzung Tran
 Greg Vatterott
 Katharine Visser
 G. David Voges
 Michelle Walker
 Jeffery Warrens
 Scott Waxman
 Shirley Wehking
 Robert Willman
 Michael Wolken
 Scott Wolpert
 Kevin Wood
 L.K. Wood
 Robert Wood
 Ken Yeung
 Mark Youngquist

Major Investor Benefits

Invest in RPAC Today

NAR RPAC Major Investor Benefits	Sterling R	Crystal R	Golden R	Platinum R	President's Circle	Hall of Fame
Major Investor Virtual Certificate Annually	★	★	★	★		
Major Investor Lapel Pin Annually	★	★	★	★		
Name on electronic banner at National Meetings	★	★	★	★		
Online recognition on RPAC website	★	★	★	★		
Access to the <i>Cook Political Report</i>	★	★	★	★		
Invitation to Major Investor Reception at Annual Convention	★	★	★	★		
RPAC Major Investor Web Button	★	★	★	★		
Bipartisan Publication Subscription		★	★	★		
Access to RPAC Hospitality Suite at National Meetings		★	★	★		
Section 1 Seating for NAR concerts/sessions*		★	★	★		
Quarterly Legislative Webinar with NAR Government Affairs Senior Staff			★	★		
Washington DC Concierge Service				★		
Headquarter Hotels guaranteed at National Meetings**				★		
Headquarter Hotels at National Meetings subject to availability**					Golden R President's Circle Only	
Lapel pin with President's Circle recognition banner					★	
Invitation to RPAC President's Circle Conference				★	★	
Invitation to Hall of Fame Induction Ceremony at Midyear Meeting						★
Name on Hall of Fame Plaque on the DC Rooftop						★
Personal Hall of Fame Plaque commemorating installation						★
Lapel pin with Hall of Fame recognition banner						★

NOTE: 1) You must be a Major Investor in order to enroll in the President's Circle Program. 2)The above benefits are for Individual Major Investors, not Corporate Entities. For information on Major Investor opportunities for Corporate Entities, please contact NAR RPAC.

* Based on Availability.

** Benefit does not begin until the following year. For Golden R President's Circle members, early registration optimizes chances of Headquarter Hotels placement.

For more information on legislative concerns or candidate endorsements,
contact Martina Johnson at mjohnson@stlrealtors.com.

To make an RPAC pledge or for information on upcoming Government Affairs
events, contact Molly White mwhite@stlrealtors.com.